



Guide to a well-oiled production process.



Modern manufacturing and processing plants rely heavily on a wide range of sophisticated oil- and water-based fluids. Staying on top of the many issues surrounding these different fluids pays dividends, but can tie up considerable resources.

This is where Oliveira comes in. Our lubrication solutions enable you to step back from your process and devote more attention to your core business objectives. Our aim is to ensure that your plant performs to world-class standards and reliably delivers the quality of product that your customers demand.

Our Lubrication Program is designed to achieve the key objectives of:

- Streamlining your lubrication management process;
- Reducing your operating costs;
- Improving your productivity.

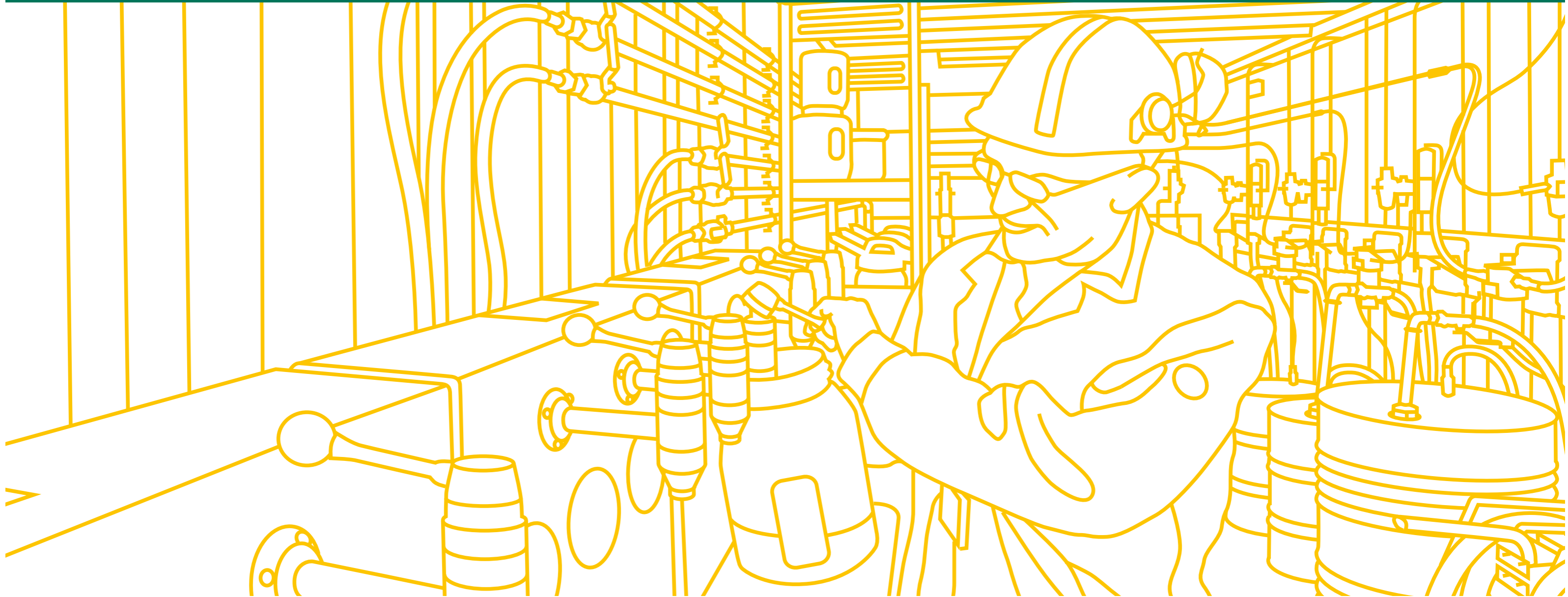
Our lubrication solutions are carefully formulated in collaboration with our customers. We look at the specific lubrication-related requirements of your plant and examine any particular difficulties you experience.

Equally important, we aim to understand the business drivers that influence the mode of operation of your plant and determine its key performance parameters.

The strength of our solutions comes from an in-depth understanding of oil technology, an independent approach to problem solving, and a wealth of experience of process equipment and plant operations.

Improving plant performance.

Meeting unique requirements.



Oliveira's approach is characterized as hand-on. It starts with a detailed survey of your manufacturing or process facility. This sets the performance baseline and identifies opportunities for improvement.

It moves on to analyze all aspects of your operation related to lubrication management, starting with storage and logistics, through handling and use, to disposal.

We establish whether the most suitable lubricants are being used (independent of brand or supplier), assess the effectiveness of existing procedures, and determine if any rationalization is possible. This will enable us to decide on the most effective way forward.

Our ability to devise and implement lubrication solutions that exactly match your needs is underpinned by strong overall capabilities:
Stock management – This includes procurement, warehousing, accounting, on-site distribution and cost allocation, as well as the generation of consumption statistics. It leads to supplier rationalization and reduced stock levels.

Equipment Care – We take care of all day-to-day activities connected to the correct handling and application of lubrication products. We ensure proper filtration management, oil sampling and lubricant storage.

Technical Support – We provide on-site technical advice and deal with specific problems. Independent oil analysis drives continuous improvement.

Training – Basic and advanced lubrication training helps you and your personnel better understand lubrication fundamentals, lubrication management and failure patterns.

HSE Services – We help you meet all health, safety and environment requirements, to create a safe and responsible working environment for all.

Actively seeking improvement.

Providing total solutions.



We are continually striving to improve the quality of the service we provide our customers.

Through a unique combination of lubrication management and condition monitoring techniques we deliver sustainable improvements in a wide variety of situations – most of them with a very short lead time. Condition based techniques include vibration analyses, thermography, ultrasound and motor current analyses.

Through a range of specialist lubrication management tools we have developed our PIP program, to ensure that the right products are being applied in the right place at the right time.

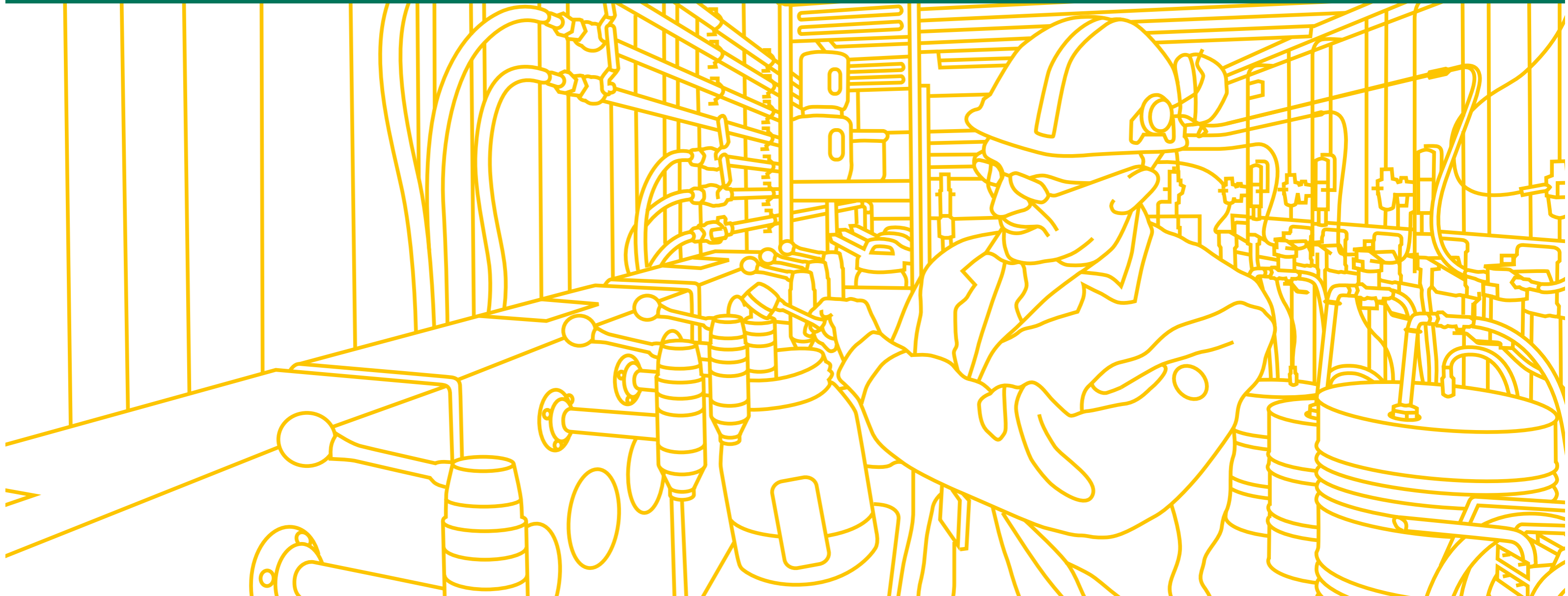
In addition to the key advantages of streamlined lubrication management, improved productivity and reduced operating costs, working with Oliveira will help you achieve:

- Decreased overall lubrication consumption;
- Rationalized lubrication inventory;
- Prolonged plant and machinery life;

- Reduced breakdowns and unscheduled maintenance;
- Improved overall plant reliability;
- Enhanced health, safety and environmental performance.

Striving to innovate.

Achieving further benefits.



With more than 70 employees, Oliveira is active in a large number of European countries, including Romania, Ukraine, Germany, UK, Belgium and The Netherlands.

It has grown to be one of the largest providers of specialized lubrication services in Europe, independent of any lubrication product or company.

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